

Business Connection

Strengthening the local economy and serving members for more than 60 years



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Business Spotlight

It's payroll season! Redefine the way you do business

Whether your business is small or large, success can hinge on finding the right partners. You're busy managing your inventory, supervising your employees, and taking care of your customers. Let Heartland be your payment processing partner so you can focus on what matters most.

Heartland is proud of the work they do. From payment and payroll processing to enterprise-quality solutions in security, technology and marketing, they're committed to your company's success.

Serving businesses of all sizes, Heartland is vested in helping you achieve your goals. Honesty, fairness and transparency are their core values—and how you can expect to be treated as their partner. They focus on customer relationships and take pride in serving as your advocate.

Security you can count on

Secure payment processing is a Heartland cornerstone. With their industry-leading technology, you can rest assured that you and your customers are in safe hands. From school districts to gas stations to restaurants and retail, Heartland

has a processing solution that suits your needs.

Many business solutions, one source

Heartland has a wide range of products and services—from mobile payment devices to time-keeping systems and payroll solutions. With this comes their stellar customer support, comprehensive tools and a reputation built on integrity that you can rely on.

With more than 300,000 Heartland customers across the U.S., there is a sales professional in your area.

Meet Ursula Behiel. Ursula has been in the payroll business since 1995. She worked nine years for a large national payroll company,

and then moved to Ovation Payroll in 2003. In January of 2013, Ovation Payroll was acquired by Heartland Payment Systems. It was a "perfect marriage" for both parties. Heartland was able to gain the people necessary to run their payroll division, and Ovation was able to have the backing of a very strong publicly traded company to support their growth.

Since we are closing in on year end, this is a great time to evaluate your current payroll situation. Ursula offers a free, no obligation cost and service analysis. And she offers fellow Pleasanton Chamber Members a 10% discount on their service. Contact Ursula today at Ursula.behiel@e-hps.com or 925-699-0338.



Heartland's Ursula Behiel, center, pictured here with her two children, Mason and Melina, was a professional jockey, riding thoroughbred race horses before she entered into the payroll business. She believes that with the ever-changing laws, business owners need to work with local experts in each field.

Heartland

Entrepreneurs Serving Entrepreneurs

respectfully