

# Business Connection

Strengthening the local economy and serving members for more than 60 years



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## Business Spotlight

### Intelligent energy software solutions



Imagine you pull into a gas station to fill up your car. In this imaginary gas station there are no prices and there are no fuel counters showing how much gas you pumped into your tank – you literally just drive in and pump gas into your car and go about your business. And then, 30 days later, this imaginary gas station sends you a bill for the gas you pumped. Sounds crazy, right? Guess what – this is exactly how we consume and pay for electricity, gas and water every month. At InTech, their goal is to change this paradigm with their Energy360 hardware/software platform.

InTech Energy provides energy and technology solutions for commercial buildings. Their flagship hardware/software system called Energy360 is designed for small to mid-sized commercial buildings that struggle with rising utility costs and uncontrolled equipment. Through a simple, web-based

interface Energy360 can monitor, analyze and control energy consumption at a fraction of the cost of traditional building automation systems. Energy360 is radically changing how building owners and occupants interact with and manage their buildings.

InTech's mission is to transform utility management in small and medium buildings. Their systems enable owners, occupants and energy service providers to effortlessly achieve operational efficiencies, reduced energy consumption, improved occupant experience, and enhanced financial performance. They are very different from traditional entities that serve this market segment. InTech provides transparency to energy-use by incorporating hardware and software that is open, interoperable, secure and serviceable by local service providers.

InTech started in 2013 but its key executives and staff have been working together in the energy efficiency industry as far back as 2004. In the early 2000's, the energy efficiency industry was limited to a small group of engineers that were mostly concentrated in the SF bay



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area. The key executives and staff at InTech started working together at that time and then helped the energy efficiency industry spread across California and then throughout the country. In 2013, InTech merged its energy efficiency experience with their passion of software. Their goal is to build self-driving and self-healing buildings that can lower utility costs without impacting occupant comfort.

Learn more at [www.intechenergy.net](http://www.intechenergy.net) or contact Marc Davilla at 925-321-4353.