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Workday and Insperity Announce Exclusive Strategic Partnership to Provide Best in Class HR Service and Technology to Small and Midsize Businesses

Partnership to Produce Industry-First HR Solution to Help Customers Accelerate Business Growth

orkday, Inc., a leader in enterprise cloud applications for finance and human resources, and Insperity, Inc., a leading provider of human resources and business performance solutions, announced an exclusive strategic partnership and plans to jointly develop, brand, market, and sell a preeminent full-service HR solution for small and midsize businesses. The combination of Workday's best in class technology platform and Insperity's unmatched service experience will yield an

industry-first solution to increase the likelihood, degree, and speed of success for growing companies.

Through this strategic partnership and joint offering, customers will have the benefit of Insperity's Workforce Optimization premium service experience, which includes dedicated HR specialists, payroll and benefits, risk management, and compliance support, along with Workday Human Capital Management (HCM). This will lenable businesses to seamlessly manage their entire employee lifecycle, from hire to retire, and optimize their talent management, payroll, benefits, and compliance in a unified, cloud-based system.

"This strategic partnership is a game-changer for our industry. With Workday's leading cloud technology and Insperity's proven HR service, we will be able to offer our clients the best of both worlds," said Paul J. Sarvadi, chairman and chief executive officer of Insperity. "We're excited about the potential this brings to accelerate Insperity's long-term trajectory for growth,

profitability, and value creation."
Insperity and Workday bring a combined deep understanding of business challenges and the complexities of a rapidly changing environment. This strategic partnership will help high growth businesses gain a competitive edge by making full-service HR solutions more affordable, easier and faster to implement, less complex, and more agile asx companies grow.

"Customer service is a core value at Workday, and this strategic partnership will enable us to extend





the power of the Workday platform and Insperity's service excellence to more companies," said Carl Eschenbach, CEO, Workday. "This partnership will make it possible for smaller companies to realize the power and value of the Workday platform earlier in their growth journeys, better setting them up for long-term success."

Details on pricing and availability to follow in the coming months.